

## BACKGROUND

### Introduction

- Agitation is common in the emergency department (ED) and can escalate to aggression or violence towards caregivers or other patients if not properly addressed<sup>1</sup>
- With diverse clinical reasons for acute agitation, etiology can vary including, intoxication, neurodegenerative, and psychiatric causes<sup>1,2</sup>

### Treatment

- When verbal de-escalation and non-pharmacologic methods fail, pharmacological agents are needed to quickly calm patients<sup>2-4</sup>
- Oral agents are preferred whenever possible, but many patients are too violent or intoxicated and parenteral administration is required<sup>1,2</sup>
- Typically, antipsychotics and benzodiazepines are used first-line and come in various formulations<sup>3,4</sup>

### Cost

- Ineffective management can delay care, result in injury to patient and staff, increase admission time, and drive up the cost of care<sup>5</sup>
- Cost effectiveness has not been widely reviewed
- The cost of care may be reduced by up to 20% if high-cost medications such as atypical antipsychotics or droperidol are equally effective compared to low-cost medications such as benzodiazepines or haloperidol

## PURPOSE

- To evaluate the clinical and cost effectiveness of pharmacological treatment on adult behavioral health patients experiencing acute agitation and requiring ED admission
- To identify opportunities for cost savings in this high-risk patient population

## METHODS

### Study Design and Patient Setting

- Retrospective cohort study of adult (age ≥18) patients admitted to a small community hospital between October 1, 2019 and October 1, 2021

### Data Collection

- Data was extracted from electronic health records data

### Inclusion Criteria

- Patients admitted to the ED and treated for agitation using intramuscular or intravenous medications

### Exclusion Criteria

- Pediatrics
- Pregnancy
- Alcohol Withdrawal

### Study Drugs:

- Lorazepam, midazolam, droperidol, haloperidol, olanzapine, ziprasidone

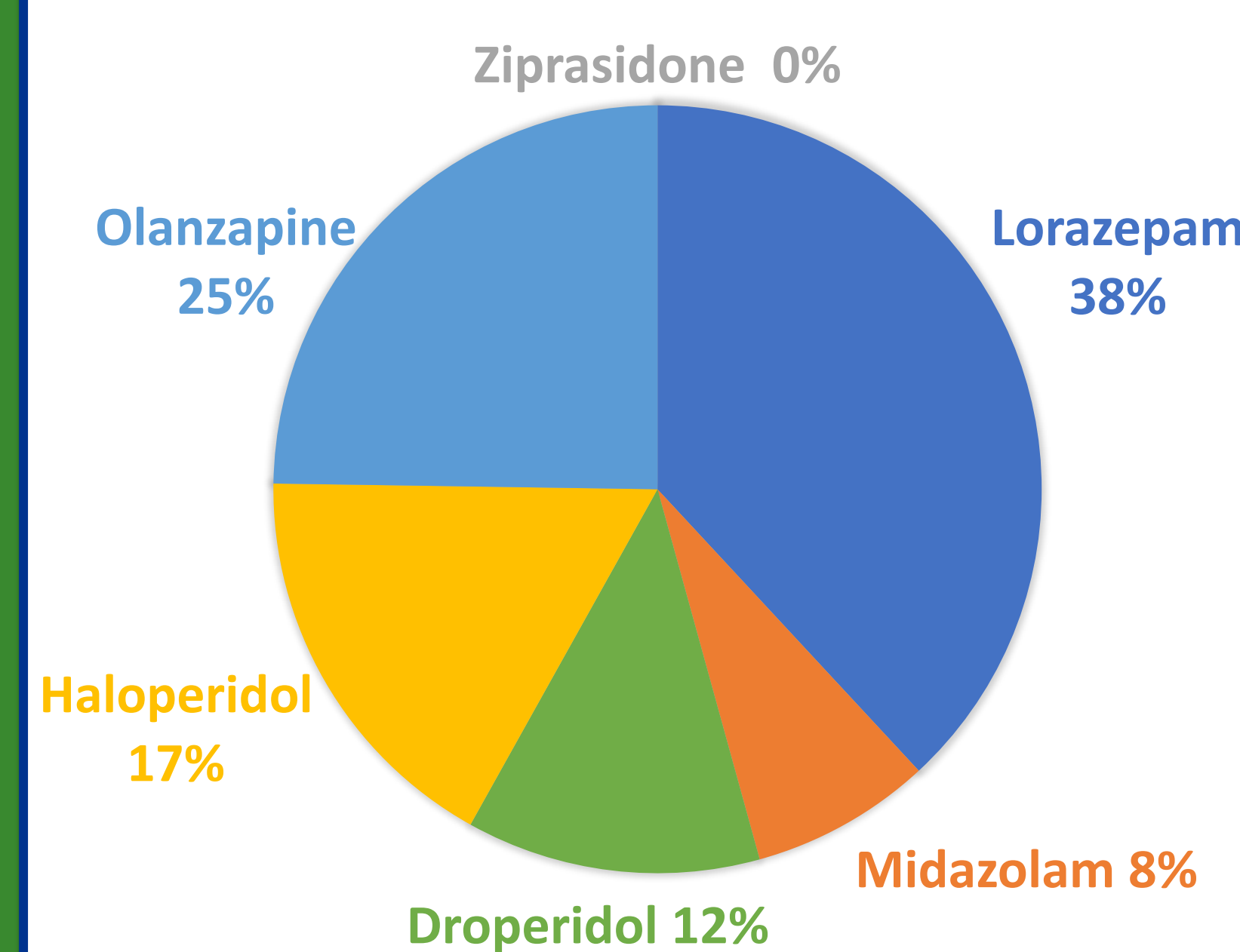
## RESULTS

### Baseline Characteristics

**Table 1. Patient Characteristics (n = 65)**

Characteristics	n (%)
Mean Age (y); (SD)	38.3 (14.5)
Female Sex	33 (50.7)
Race	
Hispanic or Latino	11 (16.9)
Non Hispanic or Latino	49 (75.4)
Refused to Answer or Unknown	5 (7.7)
≥ 2 medications	37 (56.9)
Code Grays	20 (30.8)
Physical Restraints	23 (35.4)

**Figure 1. Distribution of Study Medications**

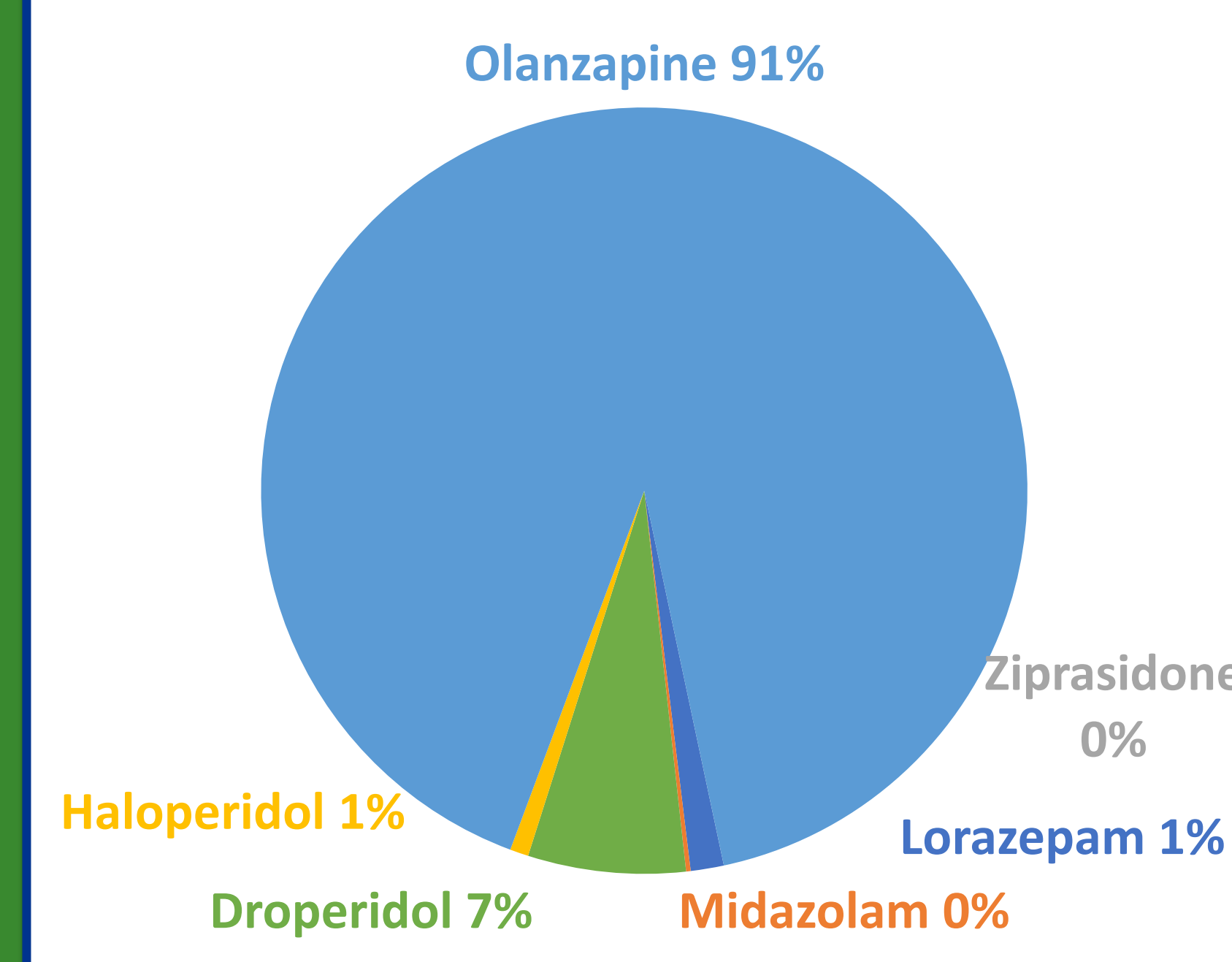


### Financial Impact

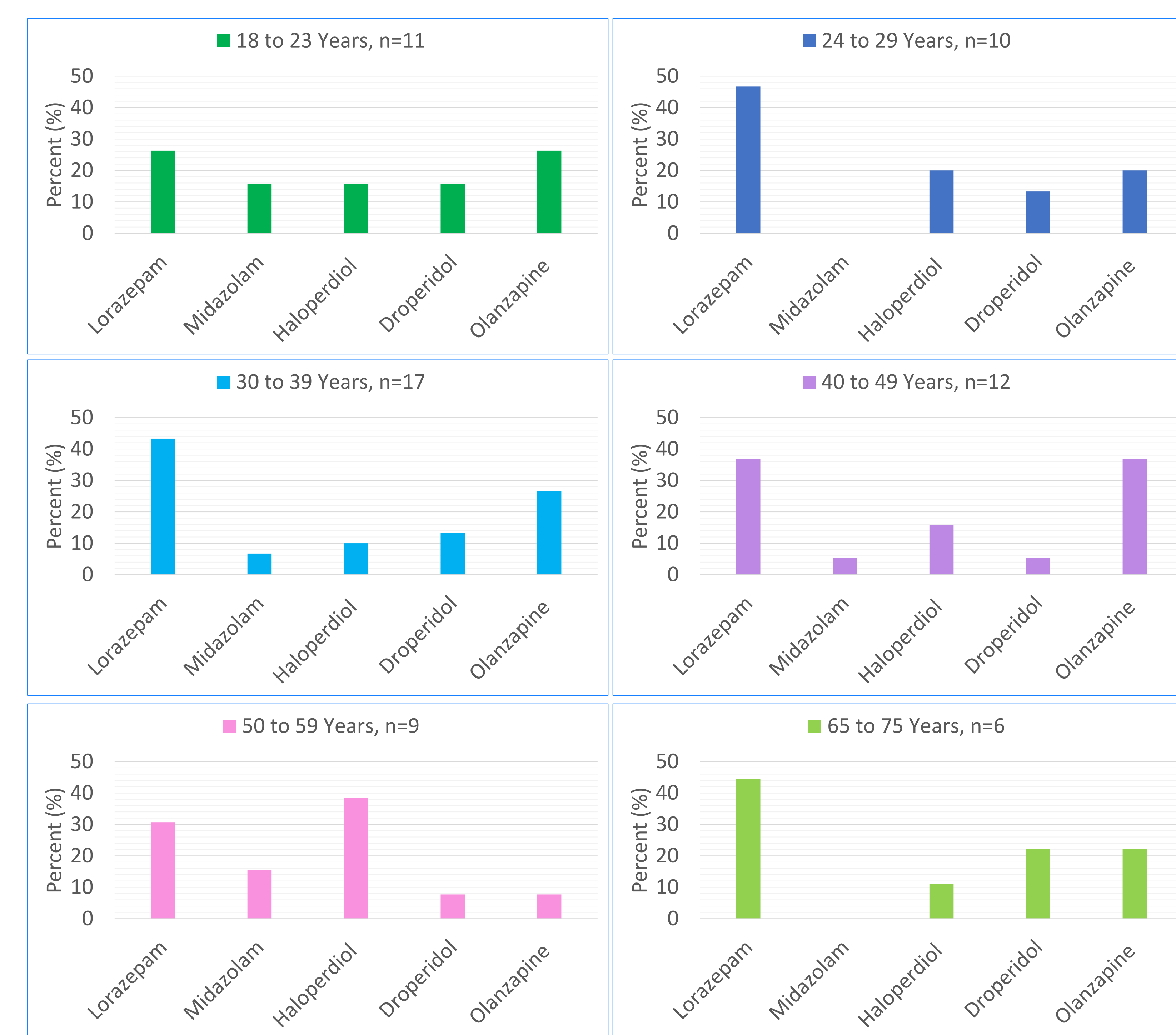
**Table 2. Cost of Study Medications**

Study Drugs	n	Cost Per Unit (\$)	Total Cost Per Drug (\$)
Lorazepam	40	0.45	18.00
Midazolam	8	0.31	2.48
Droperidol	13	6.59	85.67
Haloperidol	18	0.56	10.08
Olanzapine	26	45.09	1172.34
Ziprasidone	0	42.36	N/A

**Figure 2. Total Cost of Study Medications**



**Figure 3. Frequency of Study Medication Administration by Age Groups**



## RESULTS (CONTINUED)

### Baseline

- Of the 201 charts reviewed, 65 patients met inclusion criteria
- Patient age ranged from 19 to 74 years with a majority between the ages of 30-39 years old (Figure 3)
- Over one-half (56.9%) of patients required administration of at least 2 study medications (Table 1)
- Approximately one-third required physical restraints (35.4%) and/or a Code Gray (30.8%) due to their increased agitation during hospital stay (Table 1)
- Ziprasidone was not administered during the study period (Figure 1)

### Cost

- Olanzapine was the most expensive study medication (Figure 2)
- Total financial impact during the study period was \$1288.57 (Table 2)

## DISCUSSION

- Olanzapine represents nearly 91% of total medication cost
- Lorazepam is 89% less expensive than olanzapine
- If olanzapine use was reduced by 50% and substituted for lorazepam, this would reduce the total cost by 45%
- Cost savings would be exponentially greater at larger hospitals where utilization of atypical antipsychotics is more frequent

## LIMITATIONS

- Retrospective, non-randomized, single-center study
- Small sample size
- Inconsistencies in electronic medical record documentation of code gray and physical restraints
- Several medications given together as treatment 'cocktails'
- No standardized agitation assessment completed to assess medication effectiveness

## GOING FORWARD

- Complete statistical analysis for study medication effectiveness and patient outcomes
- Develop a standardized algorithm for drug selection in the treatment of agitation for ED staff

## REFERENCES

- Klein LR, Driver BE, Miner JR, et al. Intramuscular Midazolam, Olanzapine, Ziprasidone, or Haloperidol for Treating Acute Agitation in the Emergency Department. *Ann Emerg Med.* 2018;72(4):374-385. doi:10.1016/j.annemergmed.2018.04.027.
- Martel ML, Driver BE, Miner JR, Birros MH, Cole JB. Randomized Double-blind Trial of Intramuscular Droperidol, Ziprasidone, and Lorazepam for Acute Undifferentiated Agitation in the Emergency Department. *Acad Emerg Med.* 2021;28(4):421-434. doi:10.1111/acem.14124.
- Wilson MP, Pepper D, Currier GW, Holloman GH Jr, Feifel D. The psychopharmacology of agitation: consensus statement of the American Association for Emergency Psychiatry Project Beta psychopharmacology workgroup. *West J Emerg Med.* 2012;13(1):26-34. doi:10.5811/westjem.2011.9.6866.
- Schneider A, Mullinax S, Hall N, Acheson A, Oliveto AH, Wilson MP. Intramuscular medication for treatment of agitation in the emergency department: A systematic review of controlled trials. *Am J Emerg Med.* 2021;46:193-199. doi:10.1016/j.ajem.2020.07.013.
- Baker SN. Management of acute agitation in the emergency department. *Adv Emerg Nurs J.* 2012;34(4):306-320. doi:10.1097/TME.0b013e31826f12d6.

